



Cats Protection Discount Scheme

I am writing to ask if you will support your local Cats Protection (CP) branch with our range of veterinary discount schemes. Due to our charity status and the volume of products CP purchases across the UK, we have been able to arrange substantial discounts with some providers. The savings that you can help us to achieve will enable us to care for more cats across the country and increase our standards of care.

All schemes are easy to set up and once the initial short application forms have been completed, shouldn't impact on you or your practice. The schemes should help to save your practice time as all the invoices via these schemes will be paid directly by CP rather than having to be charged to the branch by the practice.

CP understands that you may still need to charge your normal mark-up on drugs purchased through the wholesaler scheme and blood test kits, as well as for your time (eg consulting, sampling, submitting and interpreting). We expect fees to be charged as necessary for your business costs. The discount we receive on the product or test from the manufacturer and the wholesaler means that even with your usual mark-up added, we are still able to make a saving.

Wholesaler scheme

By purchasing products directly from our wholesaler, Covetrus, we are able to benefit from wholesaler prices and reap discounts from manufacturers. However, because this area requires close monitoring to ensure it is used correctly and in accordance with the Veterinary Medicines Regulations, we request that a form is completed and signed by the vet before an account is set up.

Branches are supplied with pre-printed wholesaler order forms. They can order any non-prescription products such as litter and food. Vets can consult the branch about any regularly used prescription drugs required for CP cats which may be added to the order. The main products ordered are vaccines and flea and worm treatments. Branches may also ask you to order a small quantity of medications such as antibiotics and non-steroidal anti-inflammatories. It is not recommended to order injectable medications through this scheme as it is unlikely these will be used up within a 28-day period after broaching. Regardless of what is being ordered the order form must be signed and stamped by a veterinary surgeon.

The order can be either scanned and emailed or faxed to Covetrus who place it using an automated system. The order will be delivered to the practice the next working day (no deliveries over weekends). All orders must be placed via the CP/wholesaler order forms.

The order should be checked off as normal. All POM-Vs should be stored at the practice until dispensed for CP cats and any other non-prescription products can be collected by the branch. We would not expect the branch to store large quantities of medications at your practice, usually a small box of

medications and a tray of vaccines is sufficient. The appropriate batch recording of POM-Vs dispensed (as advised by the VMD) is the responsibility of the veterinary practice, as per your normal POM-V deliveries.

Products purchased through the wholesaler are, on the whole, for use on CP cats only. An exception is made for cats that have been homed by CP and are being given their second vaccination using a CP purchased vaccine. Rarely cats are homed with an Ongoing Treatment Agreement (OTA) that may cover the cost of medications. Medications stated to be paid for by the CP branch on the OTA may be bought from the wholesaler scheme, but any other medication the cat receives should come from your normal stock. In all other circumstances, products purchased through the wholesaler scheme must not be used for non-CP cats and must not be sold or donations asked for.

Even though the delivery is made directly to the veterinary practice, it has been stressed to branches that if prescription-only products are ordered without veterinary authorisation they will not be able to continue using this discounted service. Due to the legal implications for the charity and the vet, if the scheme is not used appropriately, the facility will be withdrawn

CP has negotiated a substantial discount on Speed Duo FeLV/FIV blood testing kits; these are ordered through the wholesaler.

Microchips are not ordered via the wholesaler but through direct accounts with Identicare that can be set up separately. Please see below.

Microchip scheme

Microchipping is Cats Protection's recommended form of permanent identification. We have negotiated a discounted rate on identichip® microchips purchased through Identicare.

Branches place orders for microchips, scanners and implanter guns or syringes through the Identicare CP portal or the CP Procurement department and the chips are delivered to their home address.

Volunteers bring the chips to the vet to be implanted which could be done at the time of health check, vaccination or neutering. The branch should liaise with the vet that will perform the microchipping to ensure they order the vet's preferred style of implantation device.

Finn laboratory discount scheme

Finn Pathologists have kindly offered CP a charity discounted, tailor-made laboratory service for cats in our care.

Once the Discount Scheme application form has been completed and sent (by email or fax) to CP, Finn will send out a pack with the necessary submission forms, tubes and other consumables to use their services.

The branch name and vet practice address information on the forms will be pre-filled and your preferred method of receiving results will be set up in advance (email or fax). Following submission of a sample to Finn with a completed CP form, the results will be sent directly to the practice, but the invoice for the test will be sent directly to the CP Accounts department for payment.

Consumables should be stored at the practice and replacement consumables can be ordered when required.

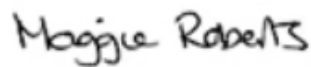
While the consumables themselves are free there is a carriage fee for delivering the consumables of £6 per order. We would advise placing larger orders less frequently in order to keep the number of carriage charges to a minimum. These charges will be invoiced to the CP Accounts department for payment in the same way as the tests.

FIV confirmatory testing should be sent to Bristol University (Langford Veterinary Services) for PCR and FeLV confirmatory testing should be sent to Glasgow University for Virus Isolation (VI). Further details of our FIV/FeLV testing procedures can be found on the main CP website or by contacting the CP Veterinary department.

Thank you for taking the time to read this information and consider these schemes. CP is probably the UK's largest feline client with an average spend of around £10 million a year on veterinary fees alone. We would like to extend our thanks to you again for your continued support, which makes a huge difference to the health and wellbeing of thousands of cats.

Should you have any queries regarding these schemes and if you would like to receive our discount scheme application forms, please don't hesitate to contact the CP Veterinary department on 01825 741 991 or veterinary@cats.org.uk

With kindest regards

A handwritten signature in black ink that reads "Maggie Roberts". The signature is written in a cursive, slightly slanted style.

Maggie Roberts BVM&S MRCVS Director of Veterinary Services

Reg Charity 203644 (England and Wales) and SC037711 (Scotland)